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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 25- 00/2011/ NWO-CFA/IN

Dated: 30 .05.2012

To
All CGMs
Telecom Circles/ Metro Telephone Districts.

Subject: Revenue loss due to Discount to Enterprise Customers on ISD calls- regarding.

Reference No:

1. No.: 3-1/2010-R&C[CFA] dated 23.05.2012
2. No.: 104-2/2011-BP-Ent dated 02.09.2011

Kind reference is invited to above referenced letter through which the ISD tariff for calls made through VCC, BSNL Fixed, FLPP (Gen) and WLL phones and Landline/WLL/FLPP/VPTs PCOs were modified for some countries.


Reference is also invited to above referred letter dated 02.09.2011, copy enclosed, vide which decision of competent authority was communicated for not providing ISD facility to ISDN BRI/PRI numbers, until specifically approved by ECT-EBU customers, for which discount have been provided on call charges.

In this regard it may kindly be noted that Rates quoted by ILD carriers to carry and terminate ISD calls originated from BSNL network to different destinations are in US Dollar. Due to rapid fluctuation in conversion rates if Indian Rupee vis-à-vis US Dollar, it is important that no discounts on ISD calls are offered to enterprise and retails customers to avoid the cases of Revenue loss.

In view of above, you are requested to ensure that no discounts on ISD calls are being given to Enterprise Customers and also no Tariff Plan for Retail Customers with discounted ISD rates are being offered.

Even the cases, if any, duly approved by ECT-EBU in which discounted rates on ISD calls are being offered, may be re-examined to ensure that there is no revenue loss.

Encl:A/A.


(Sanjay Kumar)
DGM (NWO-II/CFA)

Copy for information to:

1. CGM (ITPC), Pune, RTTC, Plot No. 121/122, MIDC-'G' Block, Chinchwad, Pune-411019.
2. GM (Fin-CFA), Corp. Off. ,BSNL

Business Planning- Enterprise Branch
Corporate office
7th Floor, Bharat Sanchar Bhawan,
H C Mathur Lane, Janpath,
New Delhi 110001



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BHARAT SANCHAR NIGAM LIMITED
A Govt. of India Enterprise

No.104-2/2011-BP-Ent

Dated 2nd Sept, 2011

To

All CGMs BSNL Circles/Districts/Mtce Regions

Sub: Discount on Call charges (beyond free calls) on ISDN PRI/BRI – Regarding

The Empowered Committee on Tariffs for Enterprise Business Unit (ECT-EBU) at Corporate Office is approving cases in which discounts are being offered to enterprise customers on ISDN PRI/BRI call charges (beyond free calls).

2 In this regard, it has been decided by the competent authority that ISD facility shall not be provided on such ISDN PRI/BRI numbers for which discounts have been provided to the enterprise customers on call charges (beyond free calls).

3 In case, it is necessary to provide ISD facility, then no discount should be given on ISD calls, unless it is specifically approved by ECT-EBU. ISD call charges should be as per land line general plan tariff.

4 Further, all such cases, where ISD call charges have been specifically reduced by ECT-EBU or by any other competent authority, should immediately be sent to corporate office ECT-EBU for reconsideration.

5 This is issued with the approval of the competent authority

C. K. Bhan
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(C. K. BHAN)

Asst General Manager(BP-Ent)

Copy to:

1. PPS to Director (Enterprise), BSNL, CC
2. GM(PDP-CFA)/Sr.GM(EB-II)/GM(F-Ent)/Sr.GM(LC)/Sr.GM(CNP)/Sr.GM(CNO)/Sr GM(ILD). GM(EB-I) BSNL. CO